# Renewable energy project finance

#### 1 – Introduction

- 1 Learning objectives of the course
- 2 Introduction to the course
- 3 Project value chain

#### 2 - Available financing options

- 1 Financing options overview
- 2 Balance-sheet financing
- 3 Project finance
- 4 Export Credit Agency (ECA) cover (3pp)

ECA-covered financing - intermediary lending / direct lending

5 Capital market financing

#### 3 - SPV-contract negotiation

- 1 Introduction to the financing process
- 2 Project investment agreements
- 3 Operating and financing agreements

#### 4 - Business planning

- 1 Estimation of a project's cash out-flows and in-flows
- 2 Cash flow "waterfall"
- **3** Calculation of project revenues
- 4 Operational cost calculation and taxes payable
- 5 From CADS to ECF
- 6 Decommissioning costs and terminal value

## 5 - Bankability assessment

- 1 Why conduct bankability assessments?
- 2 Information asymmetries as a reason for bankability assess.
- 3 Moral hazard risk for lending banks
- 4 Setting credit limits to prevent moral hazard
- 5 Differentiating between risk and uncertainty
- 6 The financial value of risk and ABC-analysis
- **7** RE project risks (7pp)

RE project risks during construction / Technology – Operational – Market – Resources and Regulatory risks and mitigation measures

- 8 RE project due diligence advisors
- 9 Scopes of work for the advisors
- 10 Design of a "project data room"

### 6 - Financial engineering

- 1 Introduction
- 2 Key financial ratios
- 3 Calculation of LLCR and PLCR
- 4 Calculation of the maximum borrowing capacity

### 7 – Example A: Wind farm projects in Germany

- 1 Introduction
- 2 Assessment of annual energy generation
- 3 Revenues from support systems / the energy market
- **4** Risk analysis (identification, assessment and mitigation) and due diligence
- **5** Cash flow analysis

## 8 - Example B: PV projects in France

- 1 Introduction
- 2 Assessment of annual energy generation
- 3 Revenues from support systems / the energy market
- **4** Risk analysis (identification, assessment and mitigation) and due diligence
- 5 Cash flow analysis

## 9 – Example C: Biogas projects in Romania

- 1 Introduction
- 2 Example assessment of the annual energy production
- **3** Revenues from support systems / the energy market
- **4** Risk analysis (identification, assessment and mitigation) and due diligence
- **5** Cash flow analysis

## 10 - Summary

- 1 Checklist for banks: wind farm, PV project, biogas plants
- 2 Summary of the course
- **3** References
- 4 Further Reading